



ILLINOIS MANUFACTURERS & THE USMCA

BOLDLY MOVING MAKERS **FORWARD**



ILLINOIS MANUFACTURING

- Supports 592,200 jobs
- 1 in 10 Illinois jobs are in manufacturing
- \$304.8 Billion in output
- 12% Gross State Product
- 63rd largest economy in the world

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ILLINOIS MANUFACTURING

- Top Industries:

Food Chemicals Machinery
Transportation Equipment Fabricated Metal

- Top Counties:

Cook Lake DuPage Kane Will Winnebago
Peoria Macon

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IMPACT OF EXPORTING & USMCA

- Exporting is important as 95% of consumers are outside US Borders
- Illinois manufacturers export \$65.2 Billion of goods in a year (2017)
- 93% of Illinois exports are manufactured goods & products

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IMPACT OF EXPORTING & USMCA

- Canada & Mexico = less than 4% of global economy (2018)
- Combined, they purchased Two-Fifths of Illinois manufacturing exports totaling \$27 Billion
- More than Germany, Australia, China, Japan & Brazil – COMBINED – at about \$13.5 Billion
- 1 out of 3 IL Manufacturers export to Canada & Mexico – 3,887

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IMPACT OF EXPORTING & USMCA

- More than 69,400 IL manufacturing jobs depend on exporting to Canada & Mexico – about 12% of total

- Top Exports:

Petroleum & Coal Products

Chemicals

Agriculture

Construction & Mining Machinery

Fabricated Metal Products

Food & Beverages

Motor Vehicle Parts

Electrical Equip & Components

Motor Vehicles

Other Machinery

Iron & Steel

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IT'S NOT JUST THE BIG GUYS

- Small & Medium-sized businesses (SME's) account for 57% of IL exporters of Petroleum products
- SME's make up 75% of IL exporters of transportation equipment
- Over the past decade, exports of Petroleum & Coal products have increased more than 11 times
- Over the past decade, exports of Motor Vehicle Parts have more than doubled

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IMA STATEMENT ON USMCA APPROVAL

“Trade is critical for Illinois manufacturers and the 592,200 women and men working on factory floors. Ninety-five percent of consumers live outside the United States and manufacturers work hard every day to produce amazing products that are in demand across the world. No trade relationships are more important than with Canada and Mexico, which together imported 40 percent – \$27 billion – of Illinois’ exports last year,” said **Mark Denzler, president & CEO of the Illinois Manufacturers’ Association.**

“This agreement will allow for continued trade growth, all while strengthening key partnerships and establishing important protections for American manufacturers.”

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THANK YOU

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Sources:

Illinois Manufacturers' Association 2019 Economic Analysis:

Manufacturing Matters - <http://ima-net.org/2019economicanalysis>

National Association of Manufacturers - <http://nam.org/trade>

NAM Analysis of US Department of Commerce Data

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