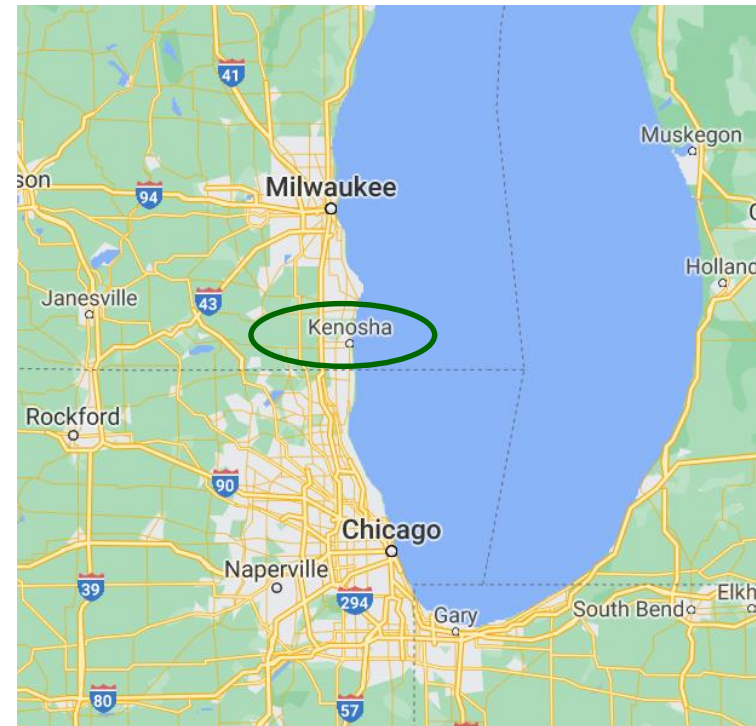




**United States - Mexico Chamber of Commerce Presentation
14 December 2020**

Global supplier of technical plastic Components & Assemblies

- **Established: 1996**
- **Location: Kenosha, Wisconsin**
 - **Midway between Chicago & Milwaukee**
- **Market:**
 - **Automotive**
 - **Medical**
- **Ship to:**
 - **20 countries**
 - **5 continents**
- **Capabilities:**
 - **Plastic Molding:**
 - **42 Injection Presses**
 - **Automated Assembly**
 - **30 Assembly Cells**



EJOT[®]



**EJOT
Bad Berleburg,
Germany
(north of Frankfurt)**

**ATF
Lincolnwood, Illinois,
USA
(Chicago Suburb)**



**ASYST Technologies
Kenosha, Wisconsin, USA**

ASYST...is expanding !



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Lincolnwood, Illinois,
USA
(Chicago Suburb)**



**ASYST Technologies
Kenosha, Wisconsin, USA**



**ASYST Tecnologías de México
San Luis Potosi, Mexico**

- **Why Expand...**
 - **Supply our Customers in Mexico and Brazil**
 - **Target growth with existing and new product niches**
- **Why San Luis Potosi...**
 - **Central location**
 - **Great infrastructure**
- **Share resources with EJOT-ATF Fasteners de Mexico:**
 - **Sister division in SLP**
 - **13 years experience in Mexico**
 - **Support HR/Accounting/Logistics**



- **Builder & Location:**
 - **ARGO: Architect – Contractor – Landlord**
 - **Millennium Industrial Park**
- **Physical Plant:**
 - **Greenfield site**
 - **Attached to EJOT-ATF**
 - **2,173 m² (23,400 square feet)**
 - **Room for future expansion**
- **Capital Equipment:**
 - **Technical Molding (purchase new)**
 - **4 molding presses (Q1 2021)**
 - **3 molding presses (Q3 2021)**
 - **Automation Lines**
 - **3 - constructed at ASYST Kenosha**



- ✓ **Move forward decision:** **November 2019**
- ✓ **ARGO Design:** **December 2019 – February 2020**
- ✓ **Construction Start:** **March 2020**
- ✓ **Full Occupancy:** **October, 2020**
- ✓ **Hire Staff:** **Q4 2020**
- **Training:** **November – December 2020**
- **Equipment Install:** **November 2020 – January 2021**
- **Production Launch:** **February 2021**





ASYST Tecnologías de México – Blessing Ceremony



ASYST Tecnologías de México – Blessing Ceremony



Team !!





8mm Ball Socket



K50-HP Ball Socket



Lock Out Cover



Drain Plug



Extender



Lock Out Cover



Headlamp Adjusters



- **ARGO: Architect – Contractor – Landlord**
 - **Highly professional, diligent**
 - **Excellent Workmanship**
 - **On time and on budget**
- **EJOT-ATF:**
 - **Great partners**
 - **Great teachers**
 - **Highly supportive**
- **New ASYST Mexico Staff:**
 - **Very talented**
 - **Highly technical**
 - **Teaching both directions**
 - **Creating a strong Team already**

- **Regulations!**
 - **Creating an approved legal name**
 - **Getting a Tax ID**
 - **Getting our electronic signature**
 - **Setting up Banking structures**
 - **Getting an Import-Export license**
- **VAT on everything!**

- **COVID business impact:**
 - **Same in US and Mexico**
 - **Challenging to have a customer face-2-face meeting**
 - **Need to be prudent**
 - **Need to care for your employees**

- **USMCA business impact:**
 - **Overall seen as a positive benefit**
 - **Underscores the reason we are expanding to Mexico**



Thank You

Muchas gracias

Merry Christmas

Feliz Navidad

